

NHSV

(NH Securities Vietnam)

[Forms] Submission Forms

Request for Proposal (RFP) — [Form 1] to [Form 5]

September 28, 2026

This document holds the submission forms for the NHSV IT Infrastructure Rebuild · Data Center Colocation RFP; together with the main volume, the [Technical Volume] and the [Annexes] it forms one document. Please keep it confidential and do not use or disclose it for any purpose other than preparing a proposal. It is issued in Korean and English editions; where they differ in meaning, the Korean edition prevails.

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The main volume (Chapters 1, 2, 10 and 11), the [Technical Volume] (Chapters 3 to 9) and the [Annexes] (the requests for quotation) are issued as separate files. See Chapter 1 Section A.7) in the main volume.

[Form 1]

Price Proposal

Project NHSV IT Infrastructure Rebuild · Data Center Colocation Project

Project period From contract signature through completion of acceptance inspection ([RFP] Chapter 1 Section A.3))

Item	Net amount (VND)	VAT (VND)	Total (VND)
① IT infrastructure — purchase ([Annex 1] items 1 to 18 excluding optional item 15-4 · 21 to 27, one time)			
② IT infrastructure — annual subscription and support ([Annex 1] items 19 and 20, one year)			
③ IT infrastructure — warranty and support extension for years 4 and 5 ([Annex 1] items 28 to 30, two years)			
④ Data center and circuits — total monthly fee × 12			
⑤ Data center and circuits — set-up cost (one time)			
Total proposed price			

※ **Complete only the rows within the scope you bid for.** Leave ④ and ⑤ blank when bidding for scope area ① alone; leave ①, ② and ③ blank when bidding for scope area ② or ③ alone, and calculate the five-year total cost of ownership from the rows you completed.

Five-year total cost of ownership (the figure used for evaluation)

Formula	Amount (VND)
① + ⑤ + (② + ④) × 5 + ③	

[Optional — excluded from the total]

Item	Net amount	VAT	Total
[Annex 1] 15-4 internal segmentation firewall, 1 HA pair (including a 3-year support agreement and the effort to integrate with central logging)			
Hardware load balancer			
Metered rack power distribution units			

[Unit prices for expansion and bandwidth upgrades]

Item	Unit	Unit price (VND)
Additional virtualization host — Hanoi (64 cores · 512 GB)	per host	
Additional virtualization host — Ho Chi Minh City (48 cores · 256 GB)	per host	
Additional virtualization subscription	per core	
Backup repository expansion (adding to the expansion bays)	per bay or TiB	
Internet upgrade 500 Mbps → 1 Gbps	monthly fee	
Head office link upgrade 30 Mbps → 50 Mbps	monthly fee	
Inter-site link upgrade 30 Mbps → 50 Mbps	monthly fee	

[Payment terms and guarantees proposed] — [RFP] Chapter 10 Sections B, C, D, E, and L

Item	What you propose	Notes (effect on price and similar)
Payment stages, percentages, and timing (IT infrastructure)		
Whether an advance payment is required, at what percentage, and why		
Days from receipt of a valid tax invoice to payment		
How payment is handled under conditional acceptance		
Late payment interest rate and cap if NHSV delays payment		
Terms and discount for multi-year prepayment of subscriptions and support		

Item	What you propose	Notes (effect on price and similar)
Guarantees available — type · amount (percentage) · validity period		
Issuing institution (name of the bank or insurer)		
Whether the cost of issuing the guarantee is included in your price		
Alternative if you cannot provide a guarantee		
Warranty period for the build services		
Daily rate for liquidated damages you can accept		
Contract languages — the further language alongside Vietnamese (Korean or English), and which governs in a conflict		

※ Where any of these terms is priced into your bid, **state the effect on the price in the notes column.** Anything left blank is taken as accepting NHSV's position in negotiation.

[Quotation terms]

Item	Entry
Quotation date	
Validity period (at least 30 days)	
Lead time (weeks from purchase order issue · to completion of customs clearance · when bidding for scope area ①. Circuit provisioning lead times go in [Annex 2])	
Payment terms	
Currency	VND

We submit the prices above as our proposal.

Attached: the basis for the figures (completed [Annex 1] and [Annex 2])

this ____ day of _____, 2026

Bidder: (seal)

NH Securities Vietnam

[Form 2]**Acceptance of Contract Terms**

Record whether you accept each section of [RFP] Chapter 10. For anything you accept in part or do not accept, **give the reason together with an alternative**. A blank counts as no answer.

※ **Do not use this form for the required specifications.** Compliance, deviations, and alternatives against the specifications go item by item in the "**alternative proposal / deviation**" column of [Annex 1] and [Annex 2]. Do not write the same thing in two places.

[RFP] Chapter 10 section	Term in brief	Accept / accept in part / do not accept	Reason and alternative if not accepted
A	Contract structure — single contract · single point of contact · risk before acceptance and transport and installation insurance		
B	Payment terms — the items NHSV fixes (currency · tax invoice basis · data center billed in arrears the following month · billing starts on the date equipment is brought in and installation starts · subscriptions paid after service starts) ※ stages and percentages are proposed in [Form 1]		
C	Liquidated damages — 8% cap · move to the next bidder ※ the rate is negotiated		
D	Warranty against defects — 3 years on hardware ※ the build services period is proposed in [Form 1]		
E	Guarantees — requirements for the issuing institution ※ type and amount are proposed in [Form 1]		

[RFP] Chapter 10 section	Term in brief	Accept / accept in part / do not accept	Reason and alternative if not accepted
F	Maintenance — 2-hour response · Tier 1 onsite within 4 hours · free loaner equipment · continuity of support and compensation for faults affecting the trading system		
G	Damages and liability		
H	Confidentiality (surviving the end of the contract)		
I	Prior approval for re-subcontracting (below the first tier)		
J	Termination and the 8% penalty		
K	Governed by Vietnamese law · People's Court of Hanoi		
L	Contract language — Vietnamese is included ; the further language and the governing language are proposed in [Form 1]		

[Form 3]**Detailed Bill of Materials**

Complete this **at component level** for the hardware, software, ancillary equipment, consumables, and warranty and support items in [Annex 1] (items 1-1 to 21-1, 24-1 to 25, and 28 to 30). The service items (26 and 27) are out of scope. For software licenses and for warranty and support items, stating the SKU in place of a manufacturer part number satisfies this requirement. For **consumable materials in [Annex 1] item 25 that carry no manufacturer part number** (patch cords, fiber jumpers, blanking and brush panels, cable-management accessories, labelling materials, ties and bonding kits, and similar), stating the specification, length and quantity satisfies the part-number requirement. Put **only a single representative model name** in the "proposed model" column of [Annex 1] and submit the detail here.

※ This bill of materials is the source for (a) normalization to a common scope ([RFP] Chapter 11 Section C.3)), (b) checking against the manufacturer support matrix ([Technical Volume] Chapter 5 Section E), (c) calculating load per rack ([Technical Volume] Chapter 4 Section H.2)), and (d) verifying authenticity and serial numbers on delivery ([Technical Volume] Chapter 5 Section D). **Any line without a manufacturer part number (P/N) counts as no answer**, except where one of the substitutions set out above applies.

A. Format

Annex item no.	Component	Manufacturer	Model	Manufacturer P/N	Qty	Specification	Notes
1-1	Chassis				7	2U rack-mount	
1-1	Processor				14	32 cores per socket · base clock ()GHz	

Annex item no.	Component	Manufacturer	Model	Manufacturer P/N	Qty	Specification	Notes
1-1	Memory module				112	32 GB RDIMM · ()MT/s · balanced across 16 channels	
...	(continue for every item)						

B. What each category must state

An item missing any of the following is treated as **not meeting the required specification**.

Category	Mandatory entries
Servers (1-1 to 4 · 3-2)	Chassis model · rack units / processor model · socket count · cores per socket · base clock / memory module capacity × quantity · type (RDIMM and similar) · speed · channels populated / internal drive model · capacity · interface · endurance (DWPD) · quantity / RAID controller or HBA model · cache / FC HBA model · port count · speed / Ethernet adapter model · port count · speed / transceiver P/N · quantity / power supply model · rating in W · quantity (1+1 or better) / management processor license level / maximum power draw in W · power connector type (C13 / C14 / C19 / C20) / firmware version as at acceptance
Storage (5-1 to 8)	Chassis model · rack units / controller model · quantity · cache size / drive model · capacity · quantity · interface · endurance (DWPD) / data protection scheme · number of spare drives / how usable capacity is derived (raw capacity → deductions for protection, spares, and overhead → usable TiB, with the decimal TB equivalent) / host port type · speed · quantity / expansion bays available (the unit price to add capacity goes in [Form 1]) / encryption feature and the license for it / management and replication software license SKU / maximum power draw · connector

Category	Mandatory entries
Network and security (9 to 15-3)	Chassis model · rack units / port layout (quantity by speed) / transceiver P/N · quantity / power supply and fan module model · quantity / license SKU · features included · term / throughput with all threat protection features enabled / number of virtual instances supported / usable interface count and whether a dedicated out-of-band management port is available / intrusion prevention signature subscription SKU · renewal rate / maximum power draw · connector
Software licenses (16 to 21-1)	Product name · edition / SKU / metric (Processor · core · socket · pack) / quantity and how the quantity was derived / whether a core factor applies and on what basis / support term / renewal SKU · annual rate · cap on increases / manufacturer end-of-support date
Ancillary equipment and consumables (24-1 to 25)	Model · P/N · quantity for each item / cable specification · length · quantity / rack units · power draw
Warranty and support (28 to 30)	SKU / level (24/7 four-hour and similar) / term / equipment covered and quantity / renewal SKU · rate / dispatch base address · city where spares are held

C. Notes

- Where you offer more than one configuration for the same item, use a separate table for each and count **only one** in the [Annex 1] total.
- Include optional items ([Annex 1] 15-4 and similar) here as well, marking in the notes that they are excluded from the total.
- You may attach manufacturer datasheets and configurator output as supporting evidence.

[Form 4]**Assigned Personnel Roster**

※ The stages and roles in this form are **illustrative and based on the scope area ① (IT infrastructure) build services**. A bidder bidding for scope area ② or ③ alone replaces them with the installation, provisioning, and handover personnel and schedule for that area. Sections 3) and 4) are completed only where the Tết constraint affects work in that area.

1) Staffing summary

Phase	Period	People assigned	Total person-months	Deployment by site (Hanoi / Ho Chi Minh City / head office)
Kick-off and detailed design				
Delivery and installation (the 1.5 weeks after Tết)				
Build				
Acceptance				
Stabilization (3 months)				

2) Individual detail

Name	Role	Grade	Area of responsibility	Qualifications and certifications	Comparable projects	Period assigned	Allocation (%)	Resident
	Project manager							
	Virtualization							
	Storage and backup							
	Database							
	Network and security							

Name	Role	Grade	Area of responsibility	Qualifications and certifications	Comparable projects	Period assigned	Allocation (%)	Resident
	Onsite installation (Hanoi)							
	Onsite installation (Ho Chi Minh City)							

3) Plan for the concentrated 1.5 weeks after Tết

Work	Site	People	Days required	Target completion
Rack installation	Hanoi			
Rack installation	Ho Chi Minh City			
Cabling (power · service · storage · management)	Hanoi			
Cabling	Ho Chi Minh City			
Out-of-band management network and remote access path	Both sites			

4) Plan for preparatory work during the holiday

Work	How it is done	People	Period
Configuration design and build procedures	Remote		
Policy design (firewall · VLAN)	Remote		

5) If assigned personnel change — replace them with people of equal or better standing and notify NHSV in advance.

[Form 5]

Undertaking to Participate

Project NHSV IT Infrastructure Rebuild · Data Center Colocation Project

We thank you for the opportunity to bid for the NHSV IT Infrastructure Rebuild · Data Center Colocation Project. We confirm that the following are the basic terms to be observed between NHSV and the Bidder, and we undertake to comply with them.

- Terms -

1. The Bidder undertakes to propose a solution and services that meet the requirements set out in this RFP, and takes responsibility for the content of its proposal and for the prices it quotes.
2. The Bidder is satisfied that the evaluation panel will carry out its work fairly and transparently and will not use the contents of the proposal for any purpose other than this evaluation.
3. The Bidder is satisfied that NHSV will notify the result promptly after the proposal presentations, and undertakes not to inquire about NHSV's evaluation result before being notified of it.
4. The Bidder confirms that it has clearly understood NHSV's requirements in preparing its proposal.
5. The Bidder accepts that if it lobbies through a particular channel or applies pressure, thereby obstructing NHSV's fair and reasonable evaluation or otherwise delaying the normal conduct of the evaluation, it will be disqualified from bidding, and it undertakes to raise no objection to that fact being disclosed internally or externally.
6. The Bidder acknowledges and confirms that NHSV does not favor any particular company in issuing this request or conducting the evaluation.
7. The Bidder agrees, and will raise no objection, if NHSV cancels, postpones, or halts the process in response to changes in its business environment.

8. The Bidder undertakes not to use this RFP, or any information about NHSV obtained during the process (including personal data of employees, system configuration details, and asset and circuit records), for anything other than preparing its proposal, and not to release it externally. This obligation survives the end of the process and any failure to award a contract.

9. The Bidder confirms that everything stated in its proposal is factually correct, and agrees that if a false statement is found it will be disqualified, the contract may be terminated, and it will be liable for the resulting damages.

The Bidder has read and understood the above, agrees to observe it faithfully, and undertakes to raise no objection to the decisions made in connection with this matter.

this ____ day of _____, 2026

Bidder:

Address:

Legal representative: (seal)

[END OF DOCUMENT]